

**MATTHEW ZAMUDIO**

# **SIMPLE DISCIPLE MAKING**

**A Natural Way to Share Your Faith and Make Disciples**

328,239,523

2019 CENSUS REPORT

**258.3 MILLION**

**ADULT POPULATION**

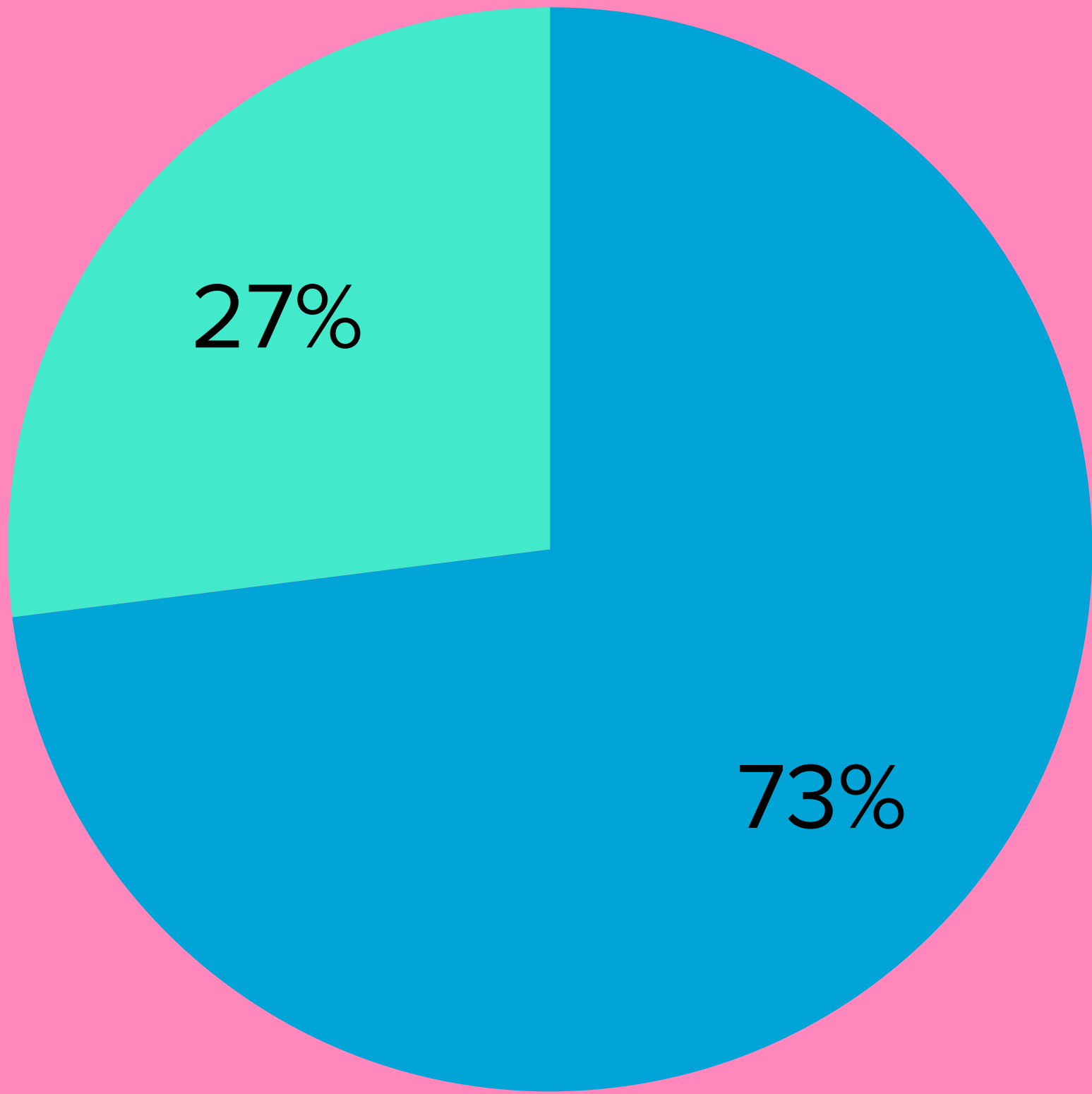
**71 MILLION**

**UNDER 18**

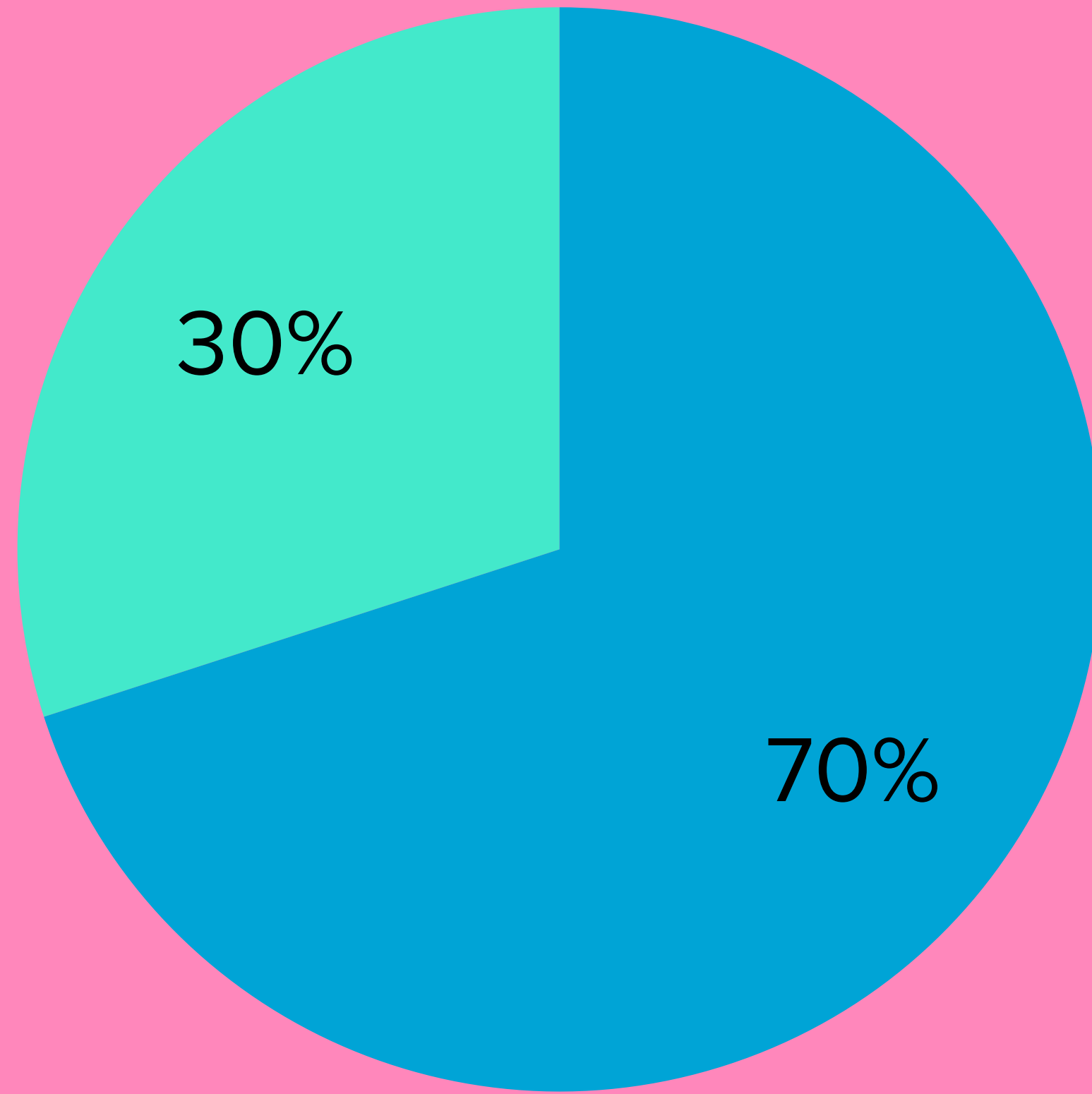
**2020 CENSUS REPORT**

**86% OF THE POPULATION LIVING IN  
U.S. METRO AREAS**

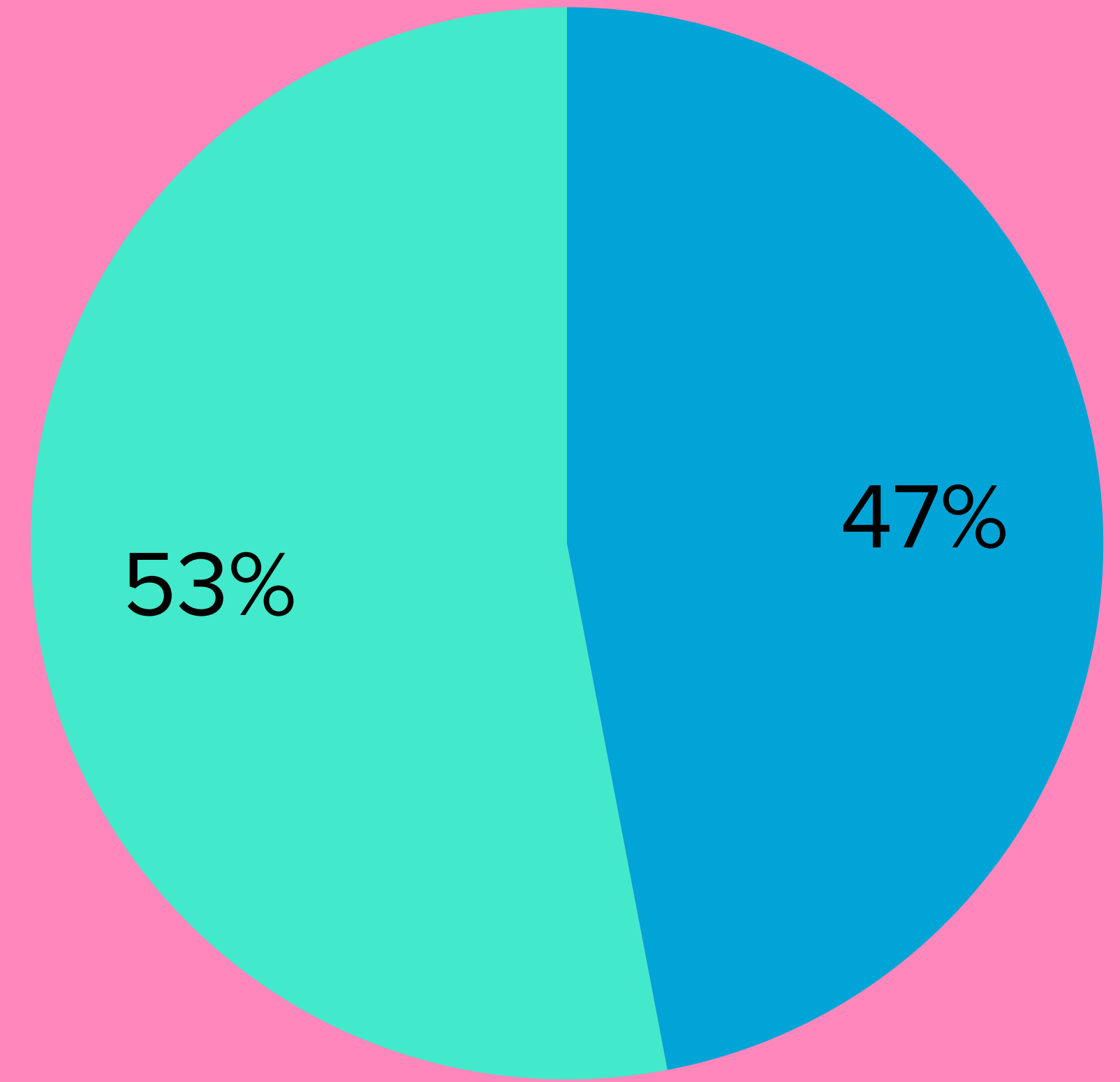




1937



1999



2020

**IN 2020, 47% OF U.S. ADULTS BELONGED TO A CHURCH, SYNAGOGUE OR MOSQUE  
DOWN MORE THAN 20 POINTS FROM TURN OF THE CENTURY  
CHANGE PRIMARILY DUE TO RISE IN AMERICANS WITH NO RELIGIOUS PREFERENCE**

**Sited From Gallup**



# CHURCH GROWTH MOVEMENT





# TWO METHODS OF CHURCH GROWTH

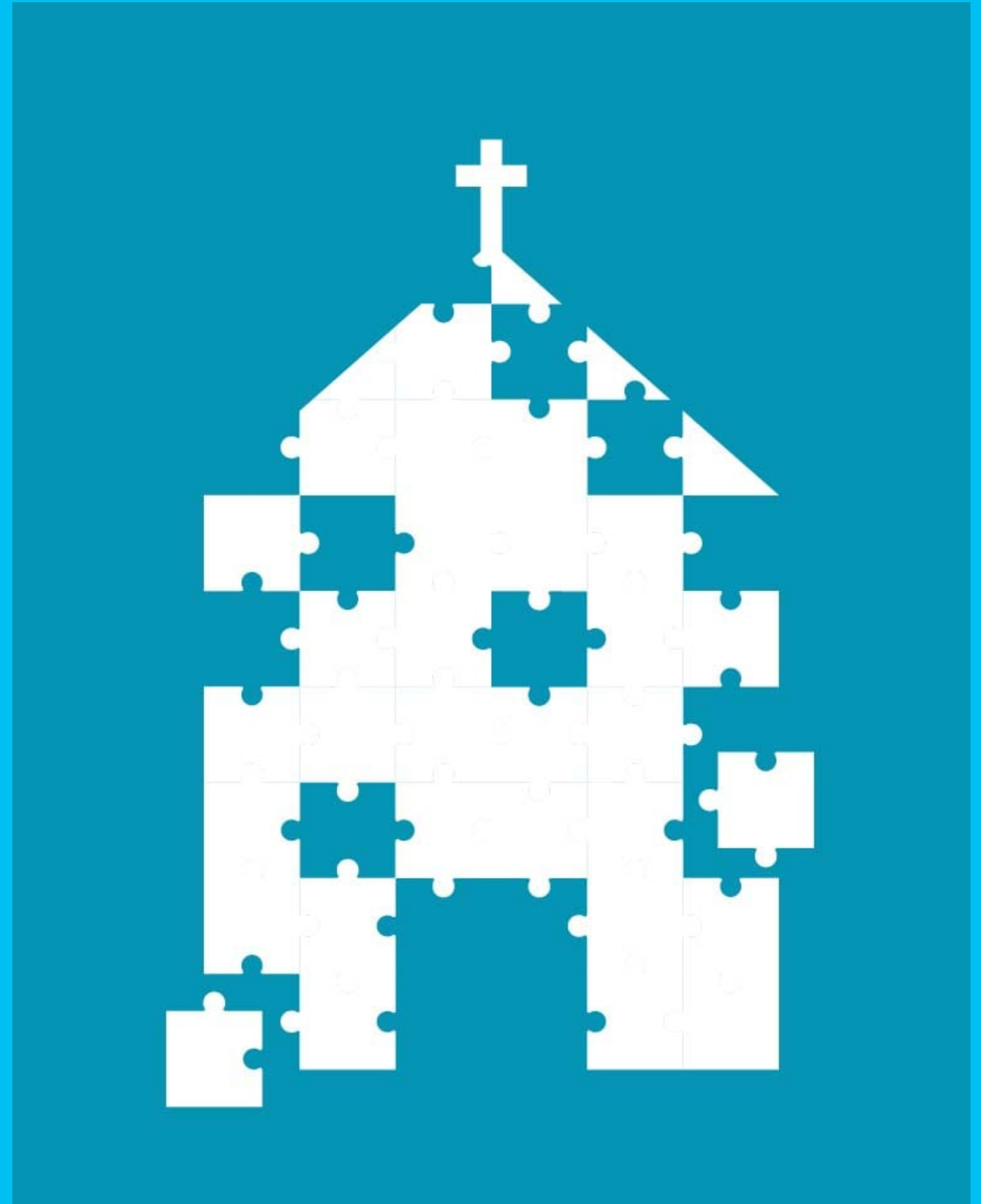


Attractional and Incarnational



# CHURCH MEMBERSHIP

- **66% of Traditionalists -- U.S. adults born before 1946**
- **58% of Baby Boomers**
- **50% of Generation X**
- **36% of Millennials**
- **36% of Generation Z**



**CURRENTLY, 31% OF MILLENNIALS HAVE NO RELIGIOUS AFFILIATION, WHICH IS UP FROM 22% A DECADE AGO. SIMILARLY, 33% OF THE PORTION OF GENERATION Z THAT HAS REACHED ADULTHOOD HAVE NO RELIGIOUS PREFERENCE.**

**GALLUP ARTICLE "U.S. CHURCH MEMBERSHIP FALLS BELOW MAJORITY FOR FIRST TIME" MARCH 29, 2021**

# DESOTO TX

## 52,486

- Black or African American: **67.49%**
- White: **26.87%**
- Other race: **2.84%**
- Two or more races: **2.11%**
- Asian: **0.48%**
- Native American: **0.14%**
- Native Hawaiian or Pacific Islander: **0.07%**

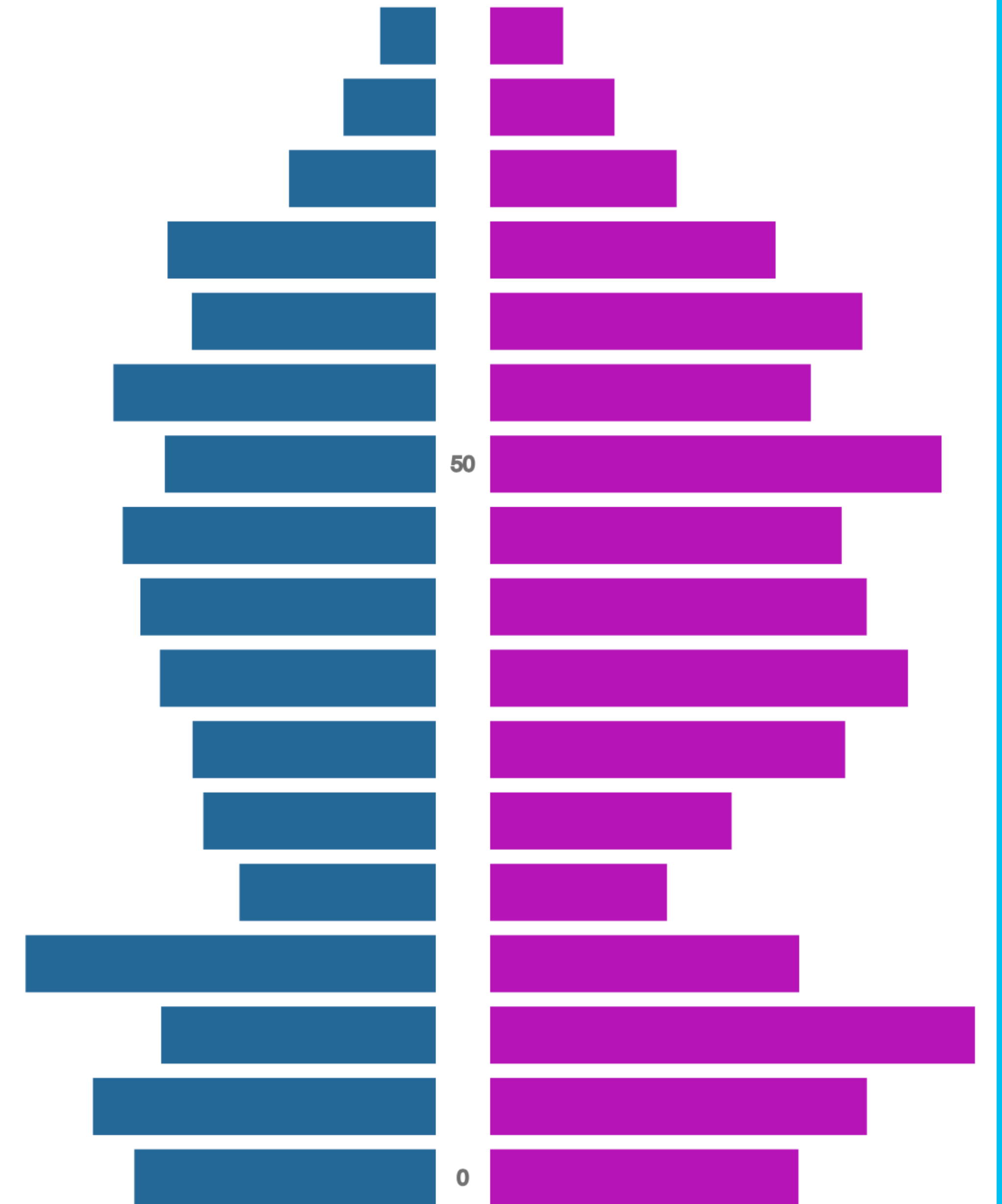


# DESOTO TX

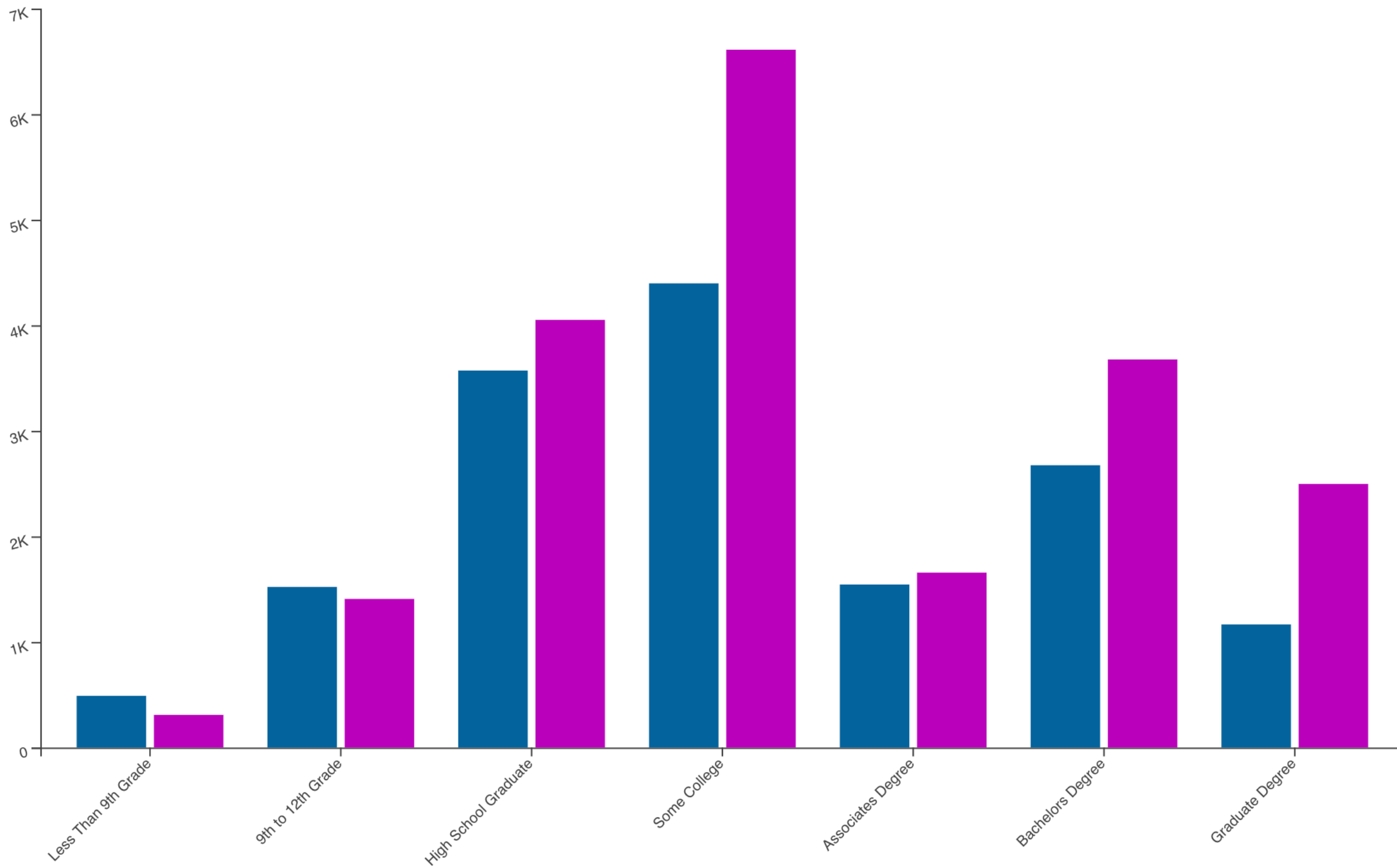
- The average household income in DeSoto is **\$85,443**
- with a poverty rate of **10.24%**.
- The median rental costs in recent years comes to **\$1,179** per month, and
- the median house value is **\$169,800**.
- The median age in DeSoto is **38.9** years, **37.8** years for males, and **39.9** years for females.

<https://worldpopulationreview.com/us-cities/desoto-tx-population>

DeSoto Population Pyramid \$2021







**Education Attained**

**Count**

**Percentage**

Less Than 9th Grade

799

2.25%

9th to 12th Grade

2,929

8.23%

High School Graduate

7,622

21.43%

Some College

11,007

30.94%

Associates Degree

3,201

9.00%

Bachelors Degree

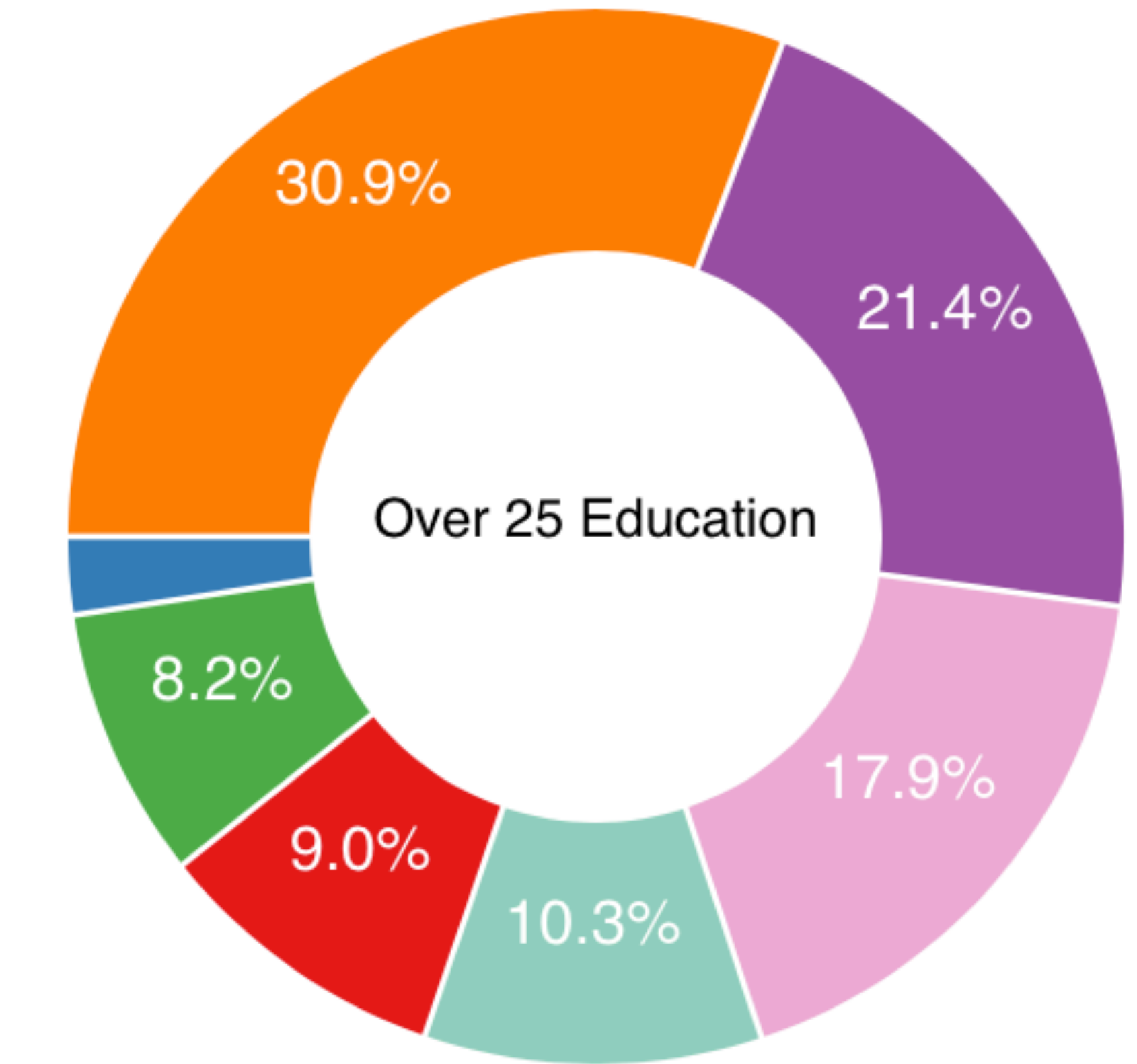
6,350

17.85%

Graduate Degree

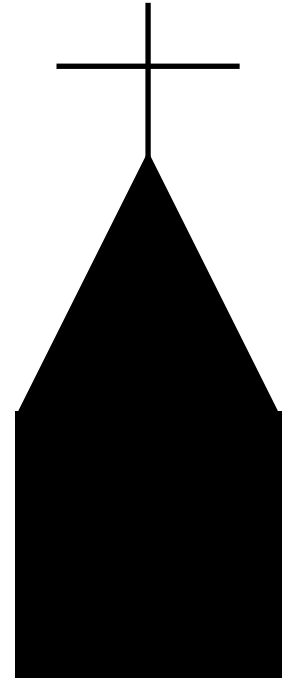
3,663

10.30%

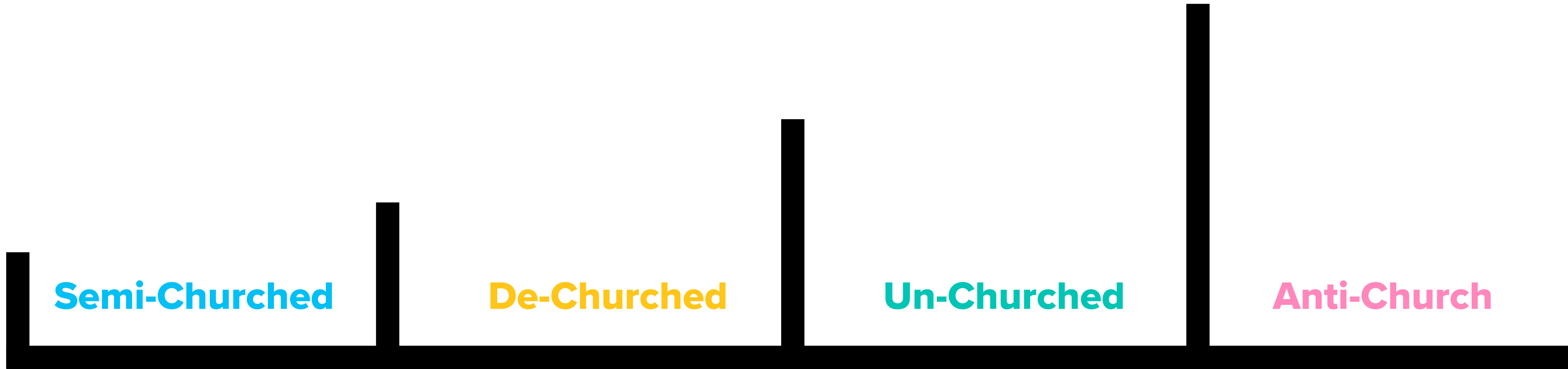




**WEEK 2**



## Churched



**Semi-Churched**

**De-Churched**

**Un-Churched**

**Anti-Church**

Attends Christmas and Easter

Will go to occasional Event

Often has a “home church”

Often cites schedule as reason for lack of attendance.

Used to go to church, often raised in church

May attend an occasional event

Does not have a home church, may speak of a relationship with Jesus or salvation.

Often cites past hurts for reason of not attending church.

Has never been to a church service.

May go to a church type of event if it fulfills a need. (Ex: Fall Festival, Movie, etc.)

Does not know the church language or culture.

Most information about church is by experience and media.

May or may not have been to a church service in the past.

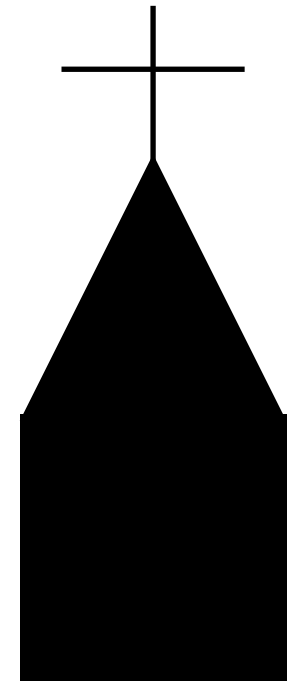
Would not attend a church event.

May belong to another religion.

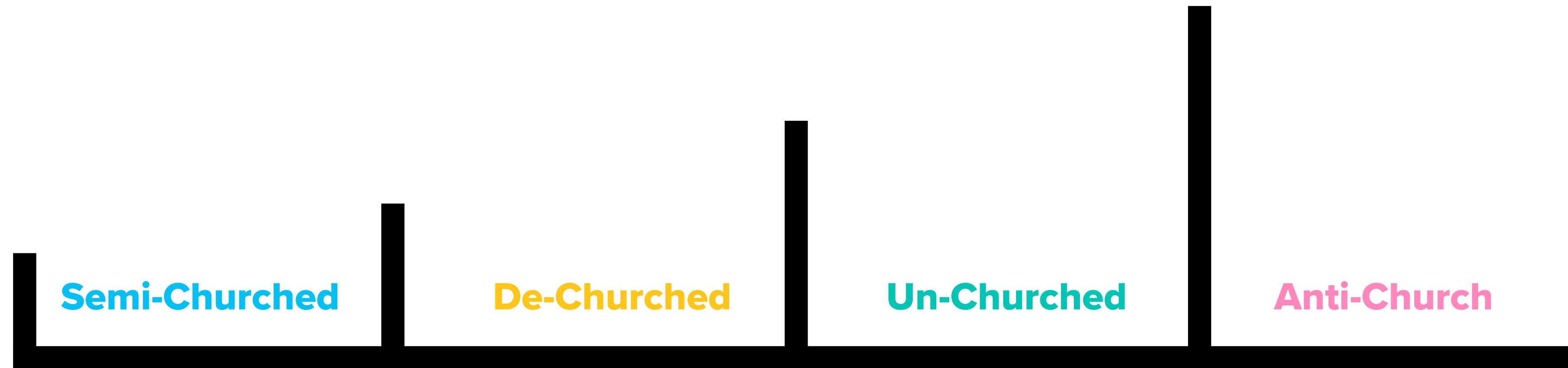
May have been severely hurt in the past.

May be actively working against the church.

# Where do you go to church?



**Churched**



I don't need information, I am good.

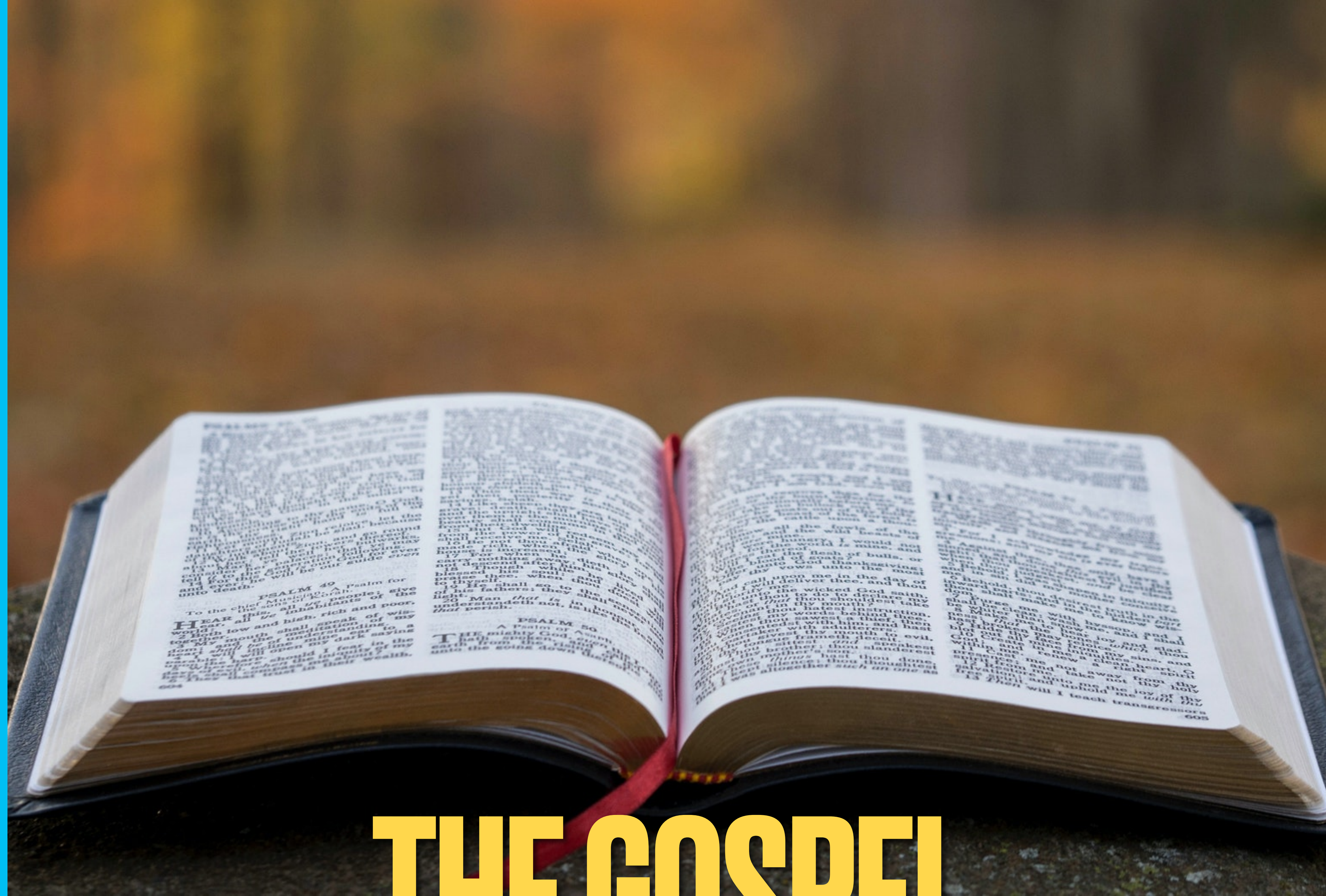
I have been there and done that, no thank you.

That is a strange question to ask, why would you ask that?

You all are part of the problem, the church needs to go away.

**WE MUST MOVE FROM SYSTEMATIC TO  
ORGANIC.**





What is the Gospel?

# THE GOSPEL





# JESUS PREACHED THE GOSPEL

**Mark 1:14**

**NOW AFTER JOHN WAS ARRESTED,  
JESUS CAME INTO GALILEE,  
PROCLAIMING THE GOSPEL OF GOD**

**JESUS CLEARLY SAID HIS GOSPEL IS THE GOOD NEWS OF THE KINGDOM OF GOD.**

**HE MEANT THAT THE LONG-EXPECTED MESSIANIC KINGDOM WAS ACTUALLY ARRIVING IN HIS PERSON AND WORK. HE WAS THE MESSIAH AND HIS MESSIANIC KINGDOM WAS NOW BREAKING INTO HISTORY.**





**AND SAYING, "THE TIME IS  
FULFILLED, AND THE KINGDOM  
OF GOD IS AT HAND; REPENT  
AND BELIEVE IN THE GOSPEL.**

**SO WHAT IS THE GOOD NEWS IN 2021??**

# GOD'S KINGDOM HERE

- Right Relationship With God
- Right Relationship With Others

## **Matthew 22:37-39**

And he said to him, “You shall love the Lord your God with all your heart and with all your soul and with all your mind. This is the great and first commandment. And a second is like it: You shall love your neighbor as yourself.

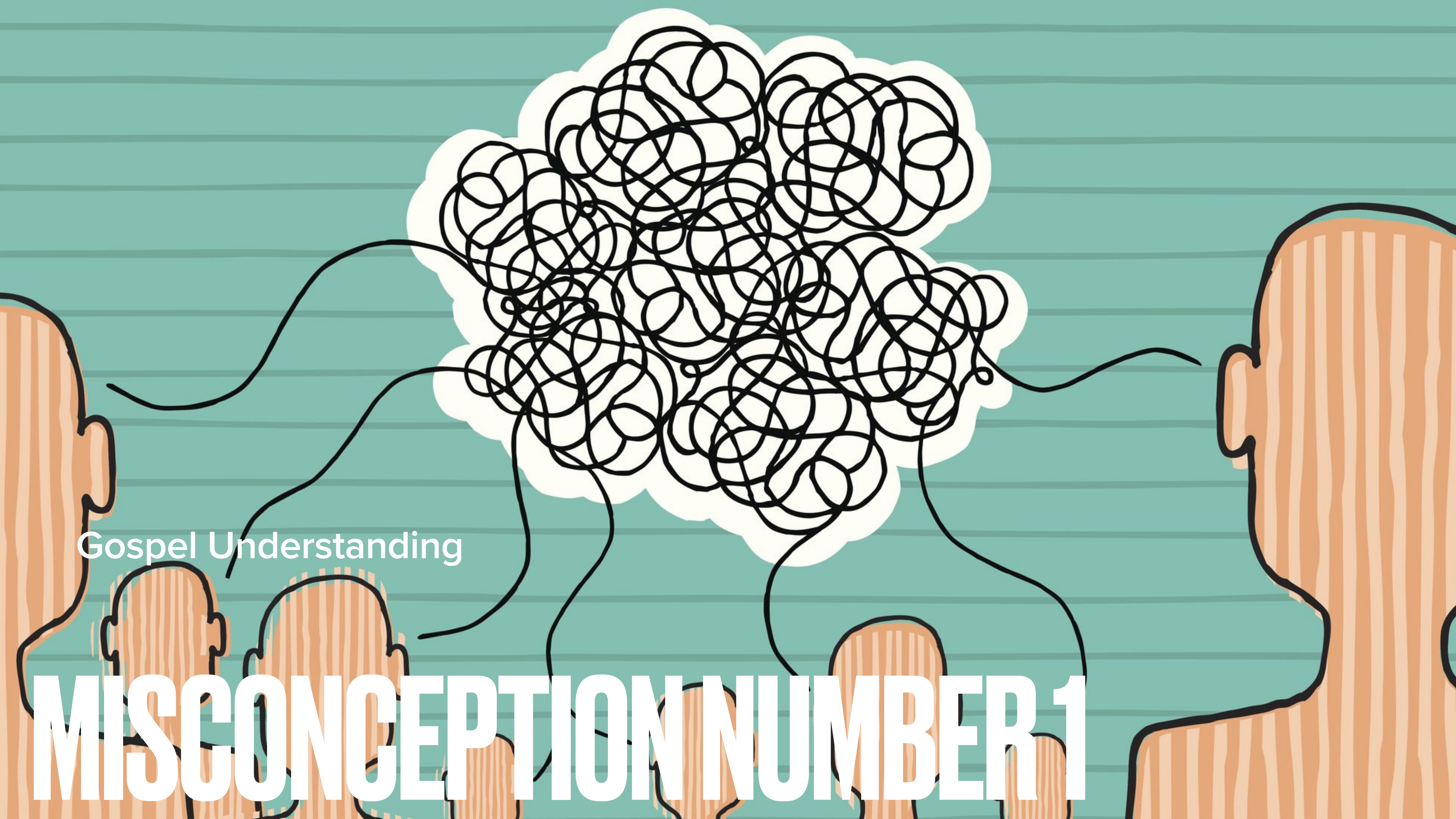


# JESUS'S EXAMPLE

- Fed People
- Healed People
- Comforted People
- Taught People
- Prayed For People
- Sacrificed for People







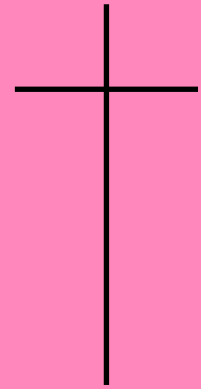
Gospel Understanding

# MISCONCEPTION NUMBER 1

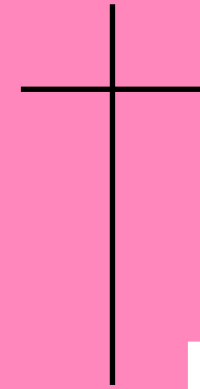


# Gospel Understanding

**Gospel  
Presentation**



**Gospel  
Presentation**

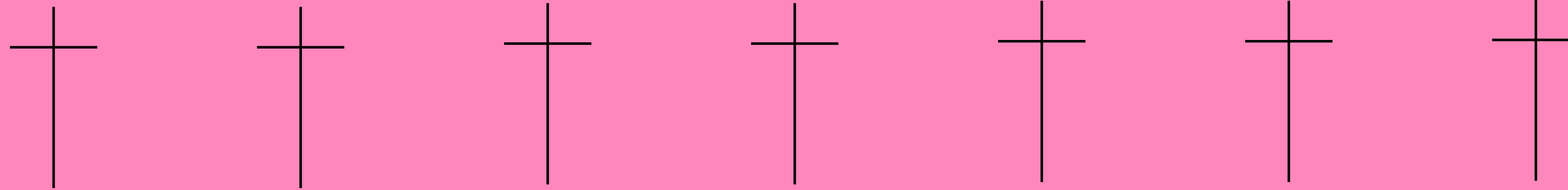


**Belief**



# Gospel Understanding

**Gospel Presentation   Gospel Presentation   Gospel Presentation   Gospel Presentation   Gospel Presentation   Gospel Presentation   Gospel Presentation**



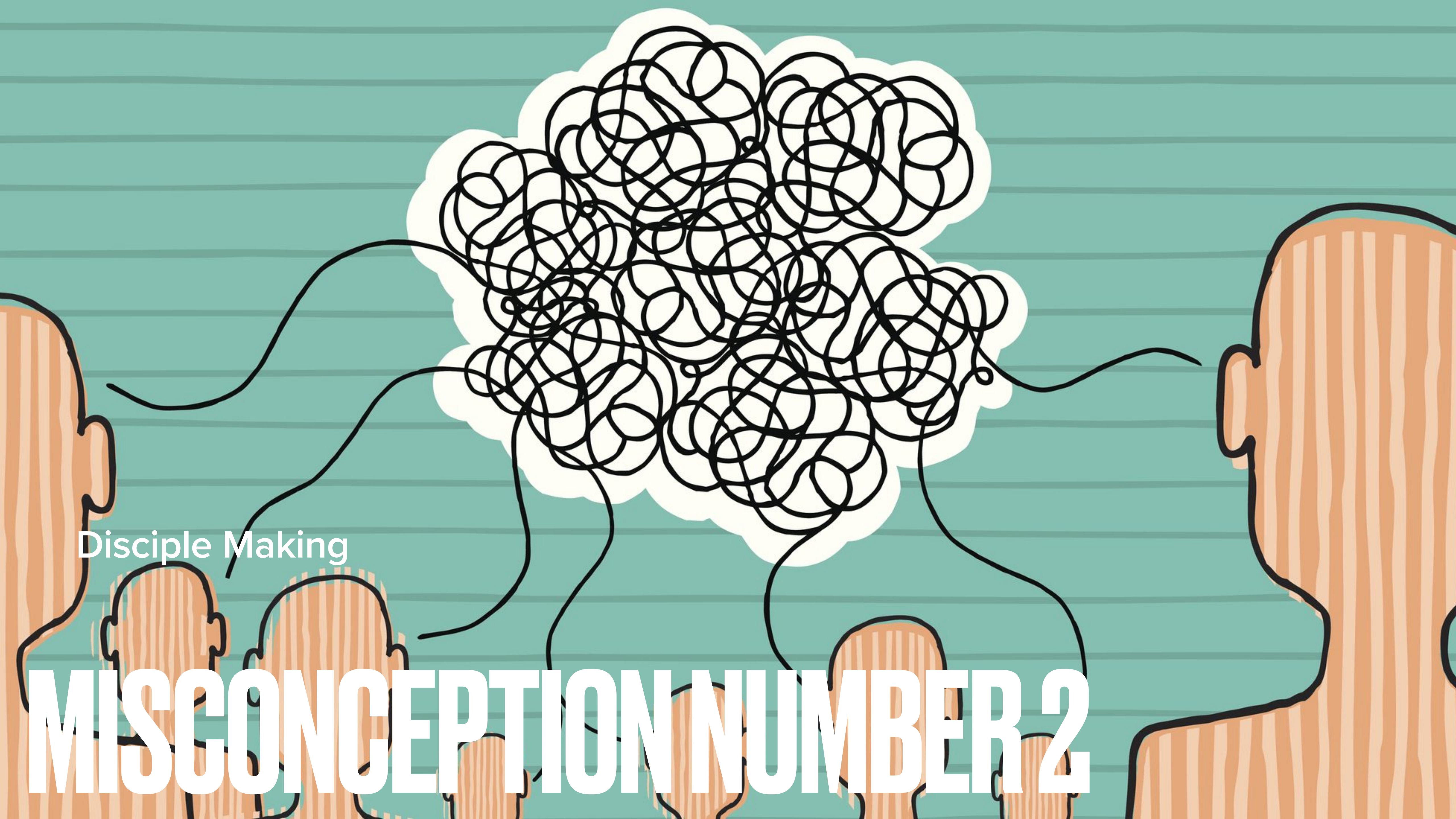
**Belief**



**GOSPEL DEFINITION: THE RESTORATION  
OF ALL THINGS (PRIMARILY MAN) TO ITS  
ORIGINAL KINGDOM PURPOSE**

**MATT ZAMUDIO**





Disciple Making

# MISCONCEPTION NUMBER 2





# DISCIPLES

What is a  
disciple?

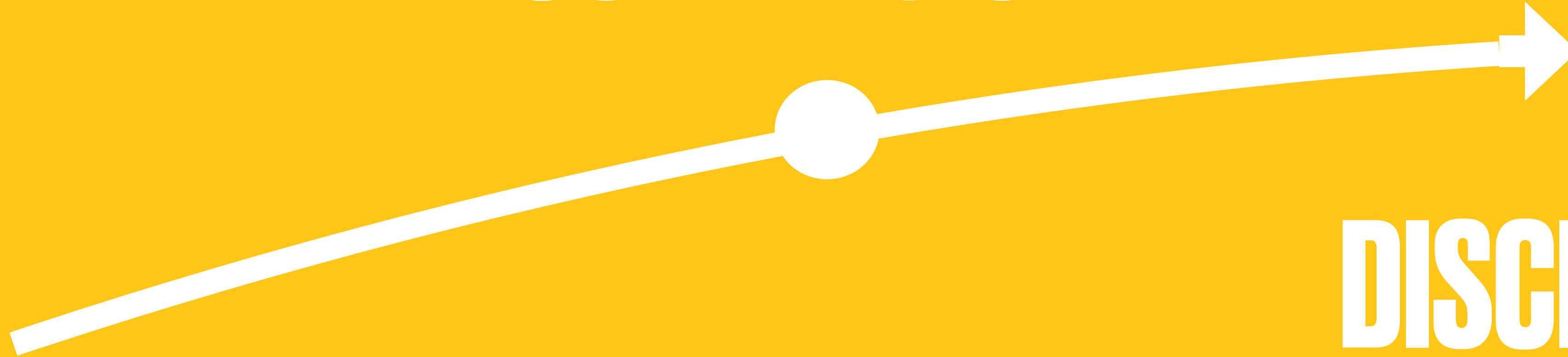
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# WHEN DID THE DISCIPLES BEGIN TO BE DISCIPLINED?

**BEFORE OR AFTER BELIEVING JESUS WAS THE MESSIAH?**

**CONVERSION**

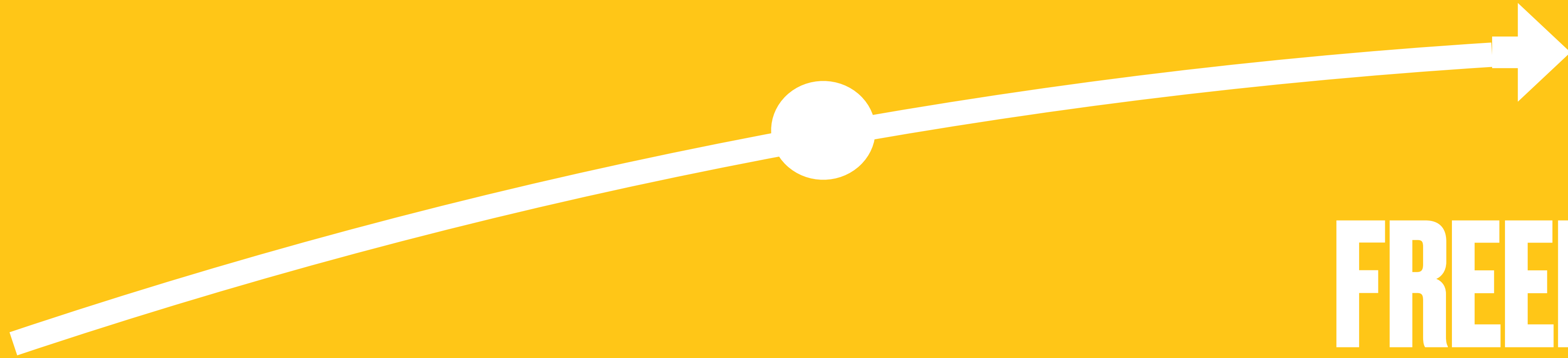


**DISCIPLESHIP**

**EVANGELISM**

**Bigger Gospel, Caesar Kalinowski**

**TRUTH**



**FREEDOM**

**DISCIPLESHIP**

**Bigger Gospel, Caesar Kalinowski**



# PRACTICAL EXAMPLE





**DISCIPLESHIP DEFINITION: BECOMING  
MORE A KINGDOM OF GOD CITIZEN.**

**MATT ZAMUDIO**

**WEEK 3**



**“WE NEVER SEPARATE  
DISCIPLESHIP AND EVANGELISM.”**

**DR. CASTLEMAN, JBU PROFESSOR, 2000**

**Unconscious  
Competence**

**Conscious  
Competence**

**Conscious  
Incompetence**

**Unconscious  
Incompetence**

# INTENTIONAL LIVING

Naturally engaging with  
people for the glory of  
God.





**WHERE ARE YOUR NATURAL MISSIONAL SPHERES  
OF INFLUENCE?**

# SOME POSSIBILITIES

- Home
- Work
- Friends
- Neighborhood
- Community
  - Schools
    - PTO or PTA
  - Clubs
    - Boy Scouts
  - Groups
    - HOA's





**FOR SOME IT MAY BE DISCOVERING  
A MISSIONAL PLACE.**

**"YOUR MISSIONAL SPACE SHOULD BE A  
PLACE THAT IS IN LINE WITH YOUR LIFE  
AND/OR YOUR PASSIONS."**



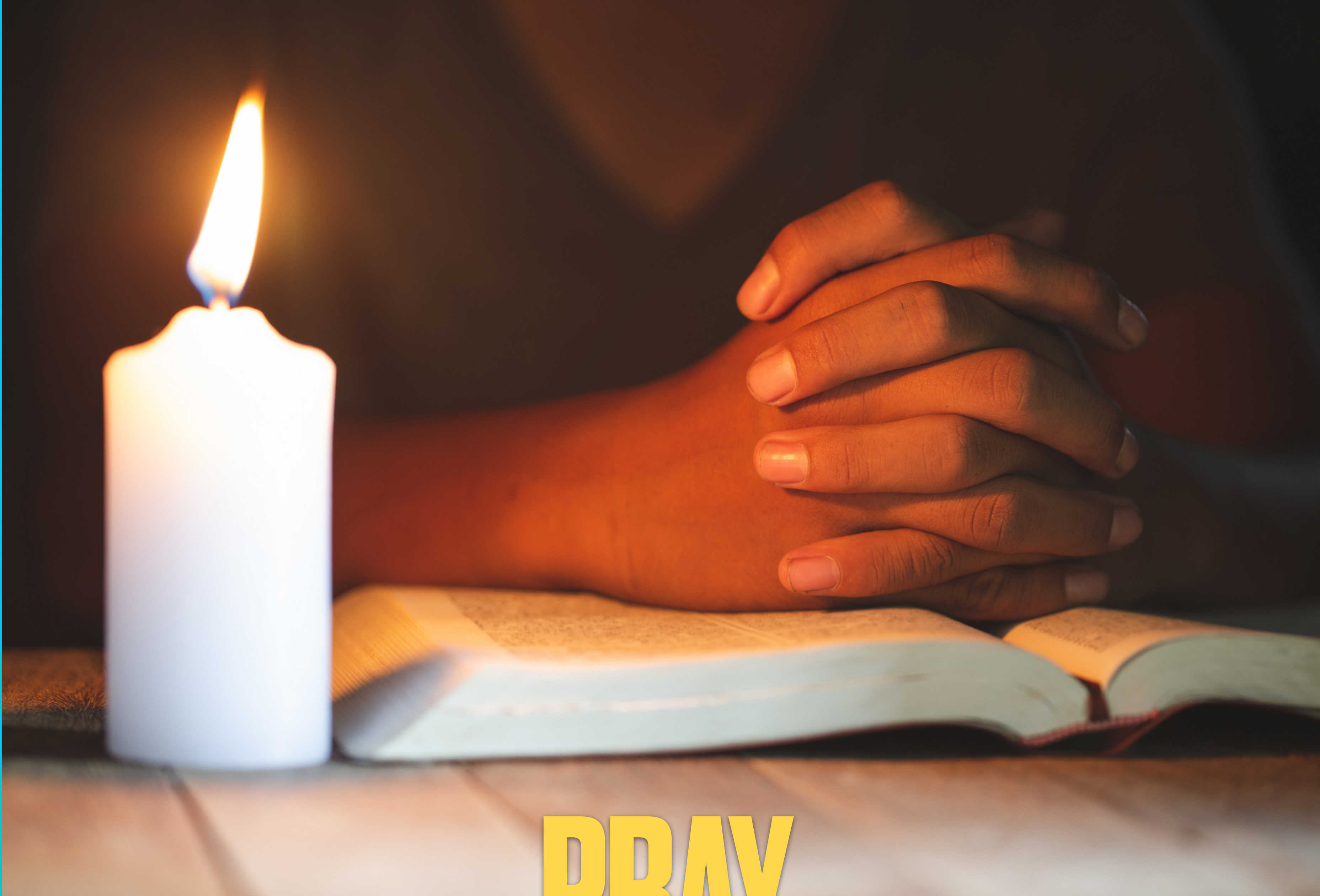
**HOW CAN WE BE INTENTIONAL WITHOUT HAVING  
AN AGENDA??**





**HABITS THAT CREATE SPACE FOR GOD TO MOVE**





Pray for opportunities to be used by God.

**PRAY**







See the opportunities  
that God has placed  
before you.

**LOOK**





**ANY MAN MADE OPPORTUNITY WILL  
CAUSE FRUSTRATION AND HURT.**

**EITHER TO YOURSELF OR TO THE PERSON HEARING**

**THEN THE SPIRIT SAID TO PHILIP, “GO UP AND JOIN THIS CHARIOT.”**

**ACTS 8:29**





What do they like or enjoy?

# LISTEN AND LEARN



**QUESTIONS ARE GOOD, STATEMENTS  
ARE BETTER.**



**YOU NEVER KNOW WHAT  
QUESTIONS MIGHT END UP BEING  
TOO PERSONAL.**

**DO YOU HAVE ANY KIDS??**

**FOLLOW THE SOCIAL NORMS**

**“IT IS REALLY HOT OUT TODAY.”**





**LOVE**

How can I bless this person?



**“NEVER SEPARATE THE GREAT  
COMMANDMENT AND THE GREAT  
COMMISSION.”**

**MATT ZAMUDIO**



**PEOPLE FEEL LOVED OR BLESSED IN  
DIFFERENT WAYS.**

# EXAMPLES

- Words of Affirmation
- Acts of Service
- Gifts
- Quality Time





**HOW CAN I MEET A LEGITIMATE NEED IN THEIR LIFE?**

**MAKE SURE IT IS IN THE RIGHT WAY IN THE RIGHT  
TIME... SPIRIT LED.**





There is something special about sharing a meal together.

**EAT**





**THE MEAL SHOULD HAVE NO AGENDA**



# THE MEAL SHOULD MATCH THE RELATIONSHIP

**EXAMPLE: NO FINE DINING WITH KIDS**

A photograph of two women sitting at a white table in a modern office setting. The woman on the left is Black, wearing glasses and a blue top, looking towards the other woman. The woman on the right is white, with long dark hair, seen from the back. The background shows office equipment and a bright, open-plan environment.

**SHARE**

When the opportunity is  
there we share.

---



**THIS MUST BE SPIRIT  
LED**

**IT MAY BE THE ENTIRE PLAN OF SALVATION**

**IT MAY BE A BRIEF GOSPEL TRUTH**

**IT MAY BE A BRIEF KINGDOM TRUTH**



**WEEK 4**

**S**ee Opportunities

**H**ear God

**I**nteract Authentically

**N**aturally Love

**E**njoy Sharing



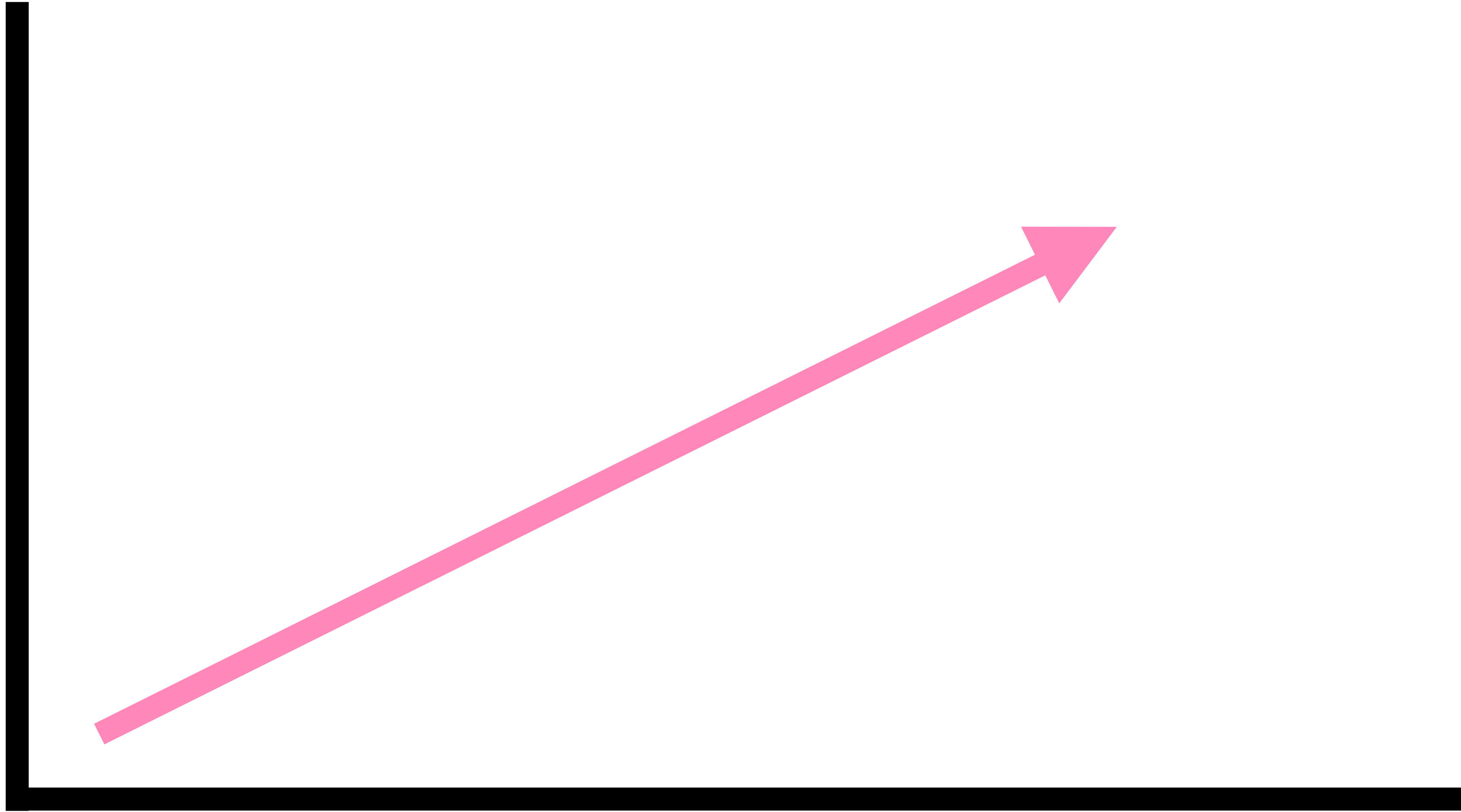


**REMEMBER THESE ARE HABITS TO INCORPORATE  
NOT A SYSTEM TO WORK THROUGH**

**KEEP IT ORGANIC**

Level of  
Challenge

(From their Perspective)

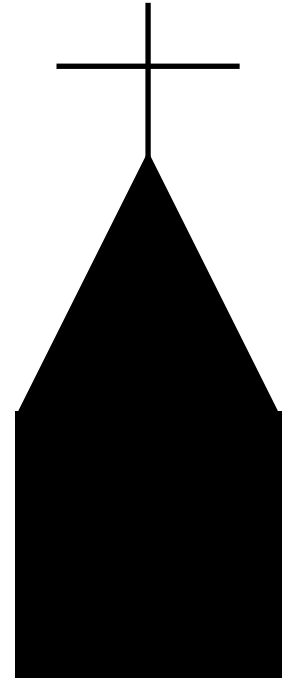


Closeness of Relationship

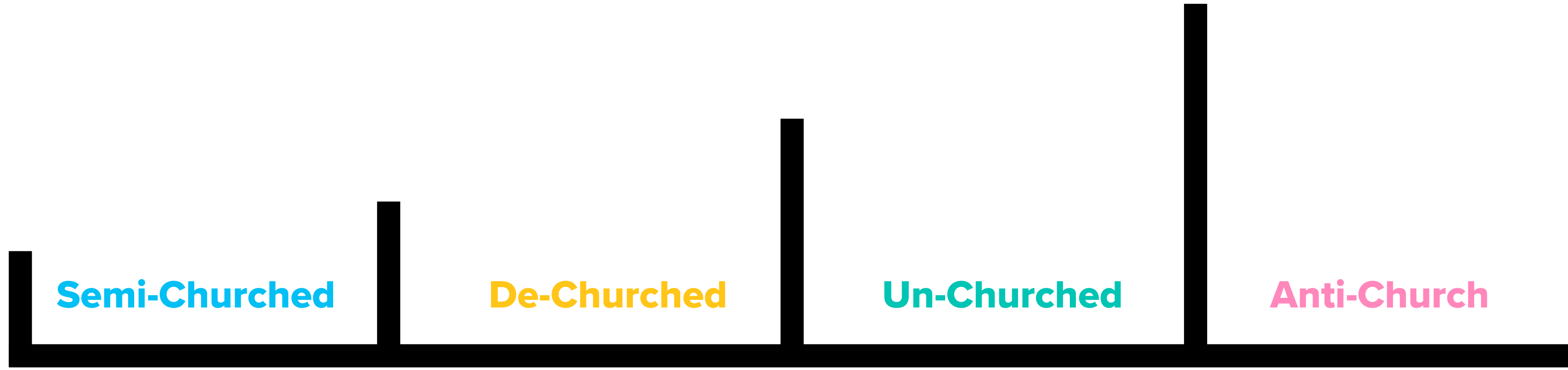
(From their Perspective)



**“PEOPLE DON’T CARE WHAT YOU HAVE  
TO SAY UNTIL THEY KNOW YOU CARE”**



## Churched



### Semi-Churched

Attends Christmas and Easter

Will go to occasional Event

Often has a “home church”

Often cites schedule as reason for lack of attendance.

### De-Churched

Used to go to church, often raised in church

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Has never been to a church service.

May go to a church type of event if it fulfills a need. (Ex: Fall Festival, Movie, etc.)

Does not know the church language or culture.

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### Anti-Church

May or may not have been to a church service in the past.

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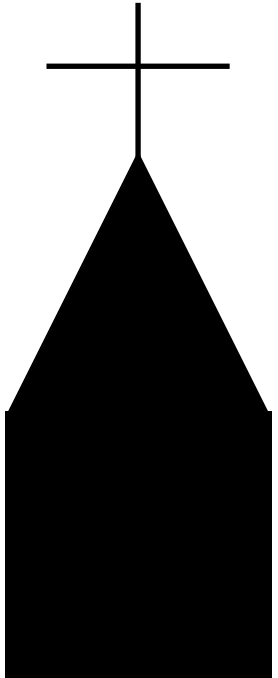
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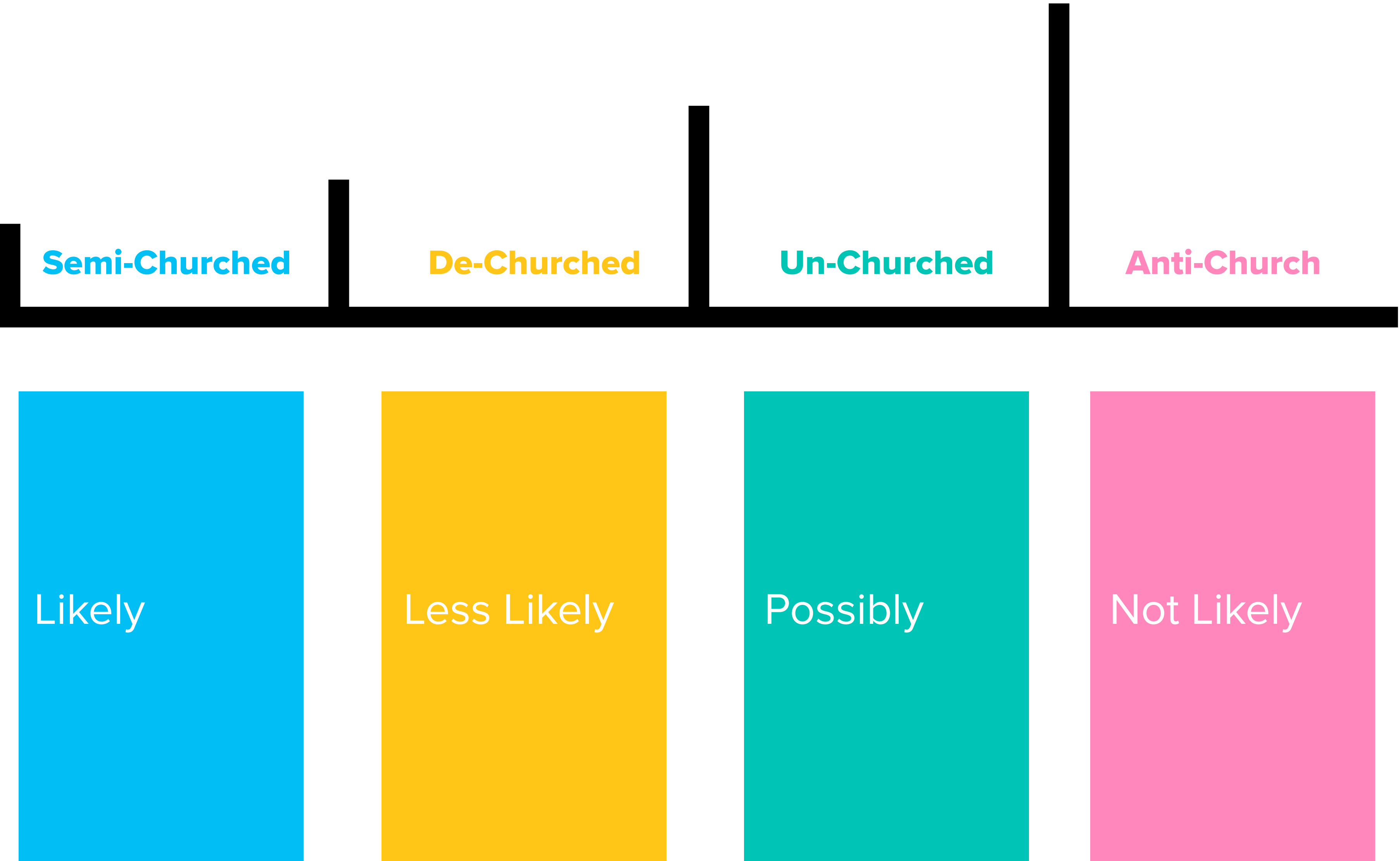


**BE AWARE OF WHAT THE INVITATION “COSTS” TO  
THE PERSON THAT YOU ARE TALKING TO.**

# Will You Go To Church With Me?

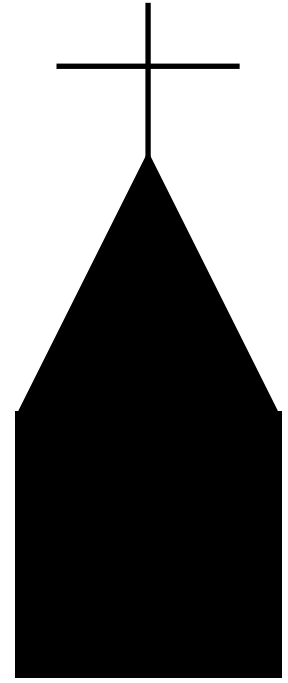


**Churched**

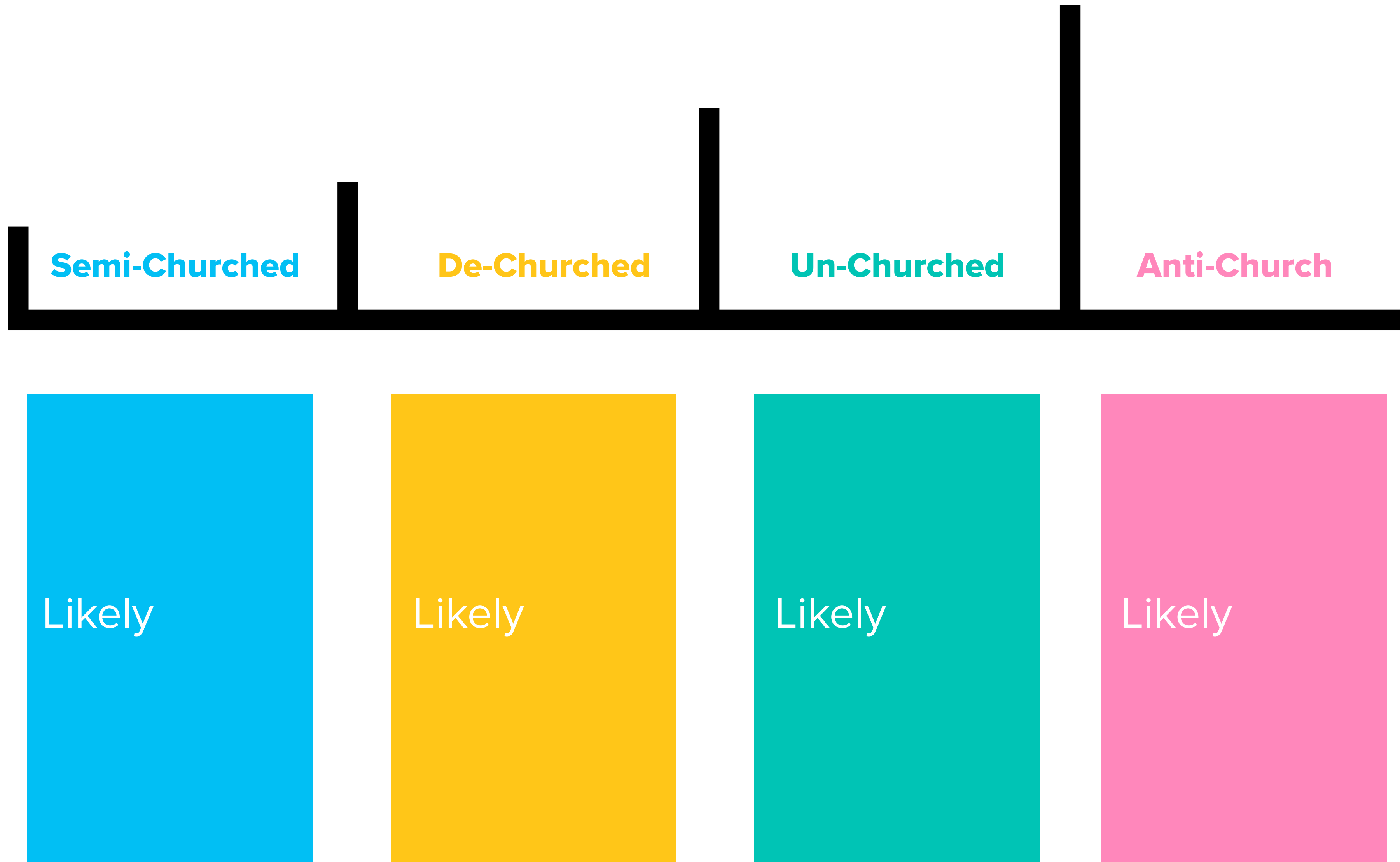




# Will You Go To Coffee With Me?



**Churched**



# SOME EXAMPLES

- **Join Me For A Coffee**
- **Join Me For An Event**
- **Join Me For A Meal**
- **Join Me For A Meal w/Family**
- **Join Me For A Meal @ Home**
- **Join Me For An Event**
- **Join Me For A Project**
- **Join Me For A Church Service**





**WEEK 5**

**WHAT IF I ASKED TOO SOON?**



**DO NOT MAKE A BIG DEAL ABOUT IT TO YOURSELF**

**DO NOT MAKE A BIG DEAL ABOUT IT TO THEM**

**ALLOW WHATEVER REASON TO BE GOOD ENOUGH**

**DO NOT ALTER THE RELATIONSHIP**

**(CONTINUE TO DO WHAT YOU WERE DOING)**

**LESSEN THE NEXT INVITATION**

**WHAT ABOUT DISAGREEMENTS  
IN CONVERSATION??**



- **Make sure it is not in our approach**
- **Make sure it is not in our communication**
  - **(Both Verbal and Non Verbal)**
- **Make sure we are listening as much as speaking**
  - **What are they communicating?**
- **Be Aware of any Cognitive Dissonance**





# **COGNITIVE DISSONANCE**

**the state of having inconsistent thoughts, beliefs, or attitudes, especially as relating to behavioral decisions and attitude change**

**Example: A Darwinian Veterinarian**



# SIGNS OF COGNITIVE DISSONANCE

- Being stunned by new information without adjusting perspective.
- Inaccurately being able to summarize the other's position.
- Misreading the intent.
- Regularly moving the goalpost.
- Yelling or getting angry.
- Attacking character rather than addressing the issues.
- Retreating from a point without giving concession.



**AS LONG AS YOU ARE PERCEIVED AS A  
THREAT THE "SHELL" WILL STAY ON.**



**TO RE-ESTABLISH CONNECTION**

**CRACK A JOKE (UNRELATED TO THE PERSON)**

**THIS LIGHTENS THE MOOD**

**4 THINGS TO HELP**





1

**DEMONSTRATE NO SUPERIORITY**

**(IT IS NOT ABOUT WINNING)**

2

**DO NOT FORCE PEOPLE TO IMMEDIATELY LIVE OUR  
THEIR VALUES**



3

**DO NOT HOLD PAST INCONSISTENCIES**

4

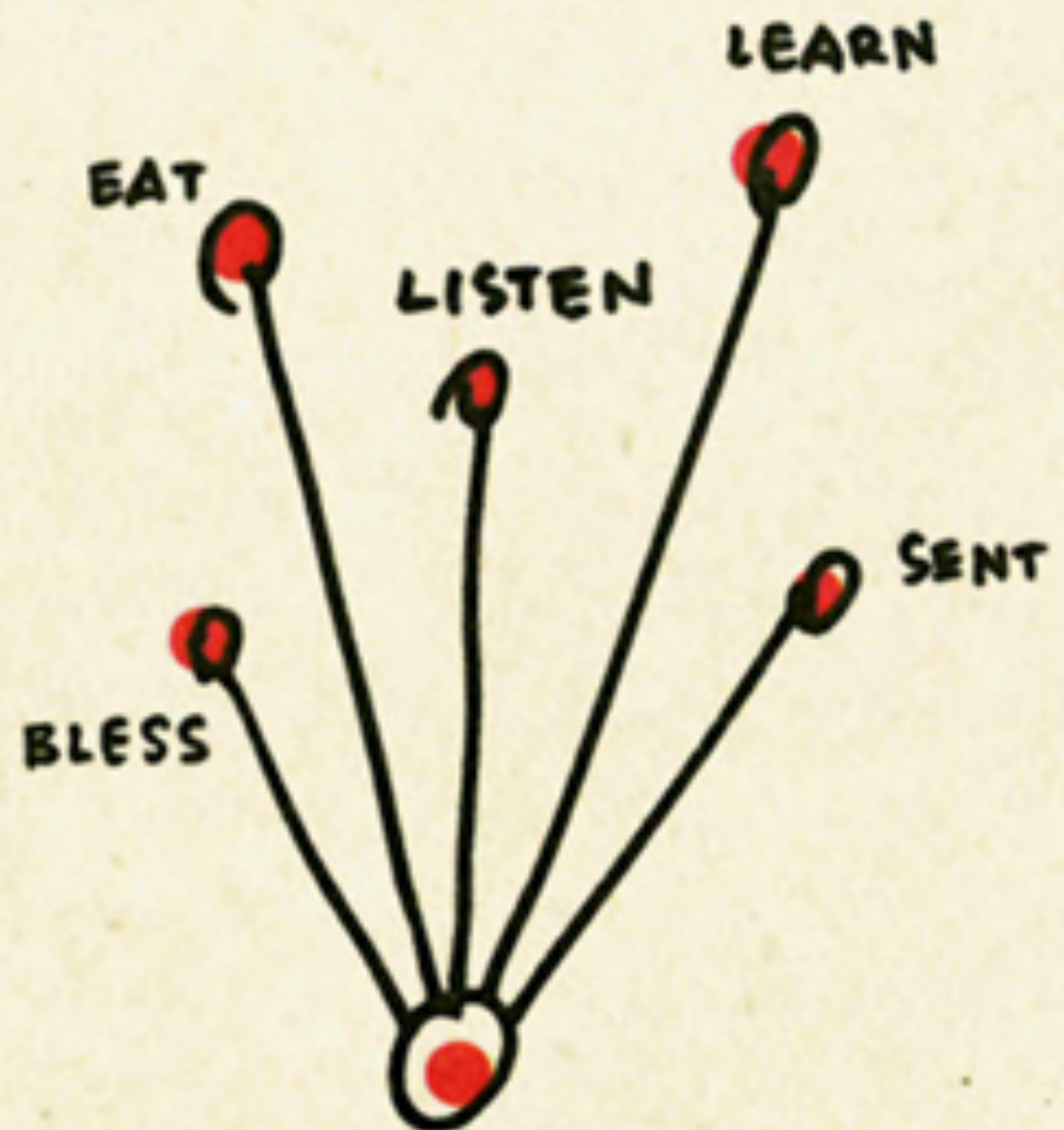
**COME BACK TO THE ORIGINAL INTENT**

**COMMUNICATION**



**WEEK 6**

# RESOURCES



**Surprise  
the  
World!**



# BIGGER

LEARNING TO SPEAK, LIVE, AND ENJOY  
THE GOOD NEWS IN EVERY AREA OF LIFE

# GOSPEL



# The Art of Neighboring



JAY PATHAK & DAVE RUNYON

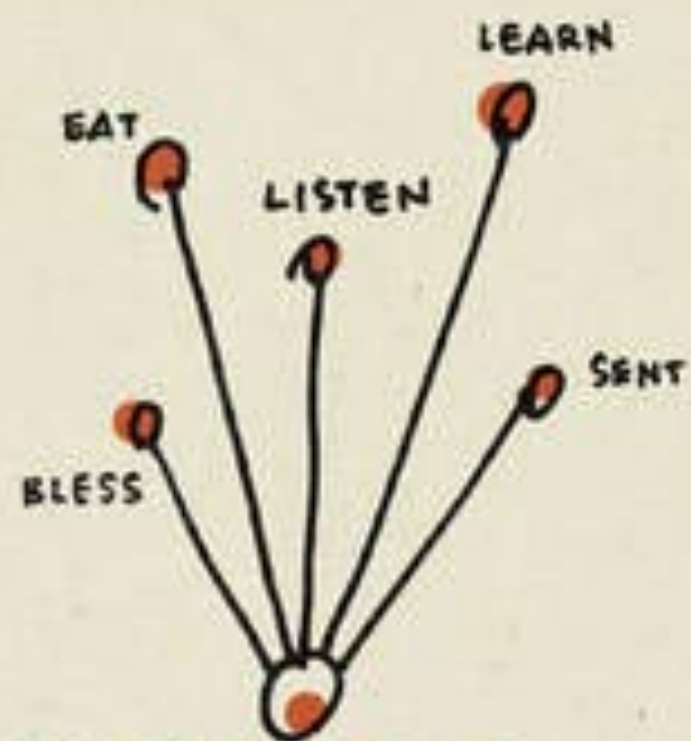
FOREWORD BY RANDY FRAZEE



# The Art of Neighboring

BUILDING GENUINE RELATIONSHIPS  
RIGHT OUTSIDE YOUR DOOR

"I love this book and the impact that it's having."  
JOHN ORTBERG



# Surprise the World!

*The Five  
Habits  
of Highly  
Missional  
People*

MICHAEL FROST

CAESAR KALINOWSKI

# BIGGER

LEARNING TO SPEAK, LIVE, AND ENJOY  
THE GOOD NEWS IN EVERY AREA OF LIFE

# GOSPEL

A PRACTICAL GUIDE FOR GROWING  
IN GOSPEL FLUENCY